Dear Families,

Friends of La Jolla Elementary, Inc. raises funds to support and enrich educational programs at LJES that are not provided through federal, state, and local funding. Thanks to your generous support of our fundraising efforts, Friends raised a remarkable $750,000 last year. Here’s an overview of how these funds were used.

**OUR INVESTMENT IN AN ENRICHED EDUCATION**

- **Enrichments Programs:**
  - Music, Art, Technology, & Performing Arts
  - $160,000
- **Education Resources:**
  - $110,000
- **Campus Improvements:**
  - $90,000
- **Weekly Spanish (TK-5th):**
  - $45,000
- **3 Additional Classroom Teachers & 2 Support Teacher:**
  - $340,000

Our goal is to provide these programs year after year. I hope you can be a Friend and invest in our children through participation in our fundraisers.

- **Shop the La Jolla Open Aire Market every Sunday from 9am – 1:30pm.** Our market turns 20 this year! Make us part of your Sunday routine if you haven’t already. It’s an easy way to contribute to our school every week.
- **Donate to the Annual Giving Campaign.** Our suggested donation is $550 per child, but no dollar amount is too small. We strive for 100% participation.
- **Support the Spring Gala.** Save the date - this year’s gala is Saturday, April 13. Can’t attend? Not to worry, there are lots of ways to support the gala. Stay tuned for more information.
- **Advertise your business with us or patronize one who does.** We offer a variety of sponsorship packages. See the list of our current sponsors on the back page.
- **Attend the La Jolla Art & Wine Festival.** The 10th annual LJAWF will be held in the village on October 6 & 7. Shop, eat, play, and volunteer!

LJES is an award-winning school due to Ms. Tripi’s leadership and dedication, our fantastic teachers who challenge our kids daily, and the enriched education that can be provided through Friends funding. Thank you for your continued support of our foundation and our children.

Angie Tetmeyer Yazici
Mom to Esra (8th grade – Muirlands) and Leyla (5th grade)
President, Friends of La Jolla Elementary, Inc.
It’s what’s on the inside that counts...

This proverb speaks volumes, but the outside shouldn’t be overlooked especially when it comes to campus improvements at LJES. The majority of the funds raised by Friends focuses on our children and providing them with the best possible education, but a small fraction is allocated to beautifying our campus for good reason.

A well cared for campus shows pride in our LJES community, which in turn creates a positive learning environment both inside and out of the classroom. School pride creates the want to do more and be better. Studies suggest that an aesthetically pleasing campus provides an environment that motivates students.

Through incredible fundraising efforts last year, we were able to turf multiple areas on campus including a large stretch on upper Girard near the Alamo creating a warm welcome at the upper gate. Plus, we completed much-needed tree trimming for a safer and cleaner playground. The inside of the classroom is a priority but the outside matters too! Together, let’s continue to aim for excellence and make both the inside and outside of LJES count!

FLEXIBLE SEATING

After an amazing paddle raise in support of flexible seating at our spring gala last April, teachers got busy planning new additions to their rooms, including standing desks, wobble cushions, lap desks, and so much more. Flexible seating offers students the feeling of empowerment by having choice and control over their environment and allows for quick and easy collaboration. It also promotes active and engaged learning, resulting in improved scholastic performance. Plus, it’s just more fun!
The La Jolla Open Aire Market celebrates 20 years! The market was started by former LJES parents and has grown into a weekly event that brings the school and community together. Our students benefit with your support of our vendors. And it’s easy to do - our market offers the best local produce, unique gift items, and fantastic breakfast, brunch and lunch options in our international food court. Plus, free family-fun events in the fall, winter, and spring.
The primary goal of Friends of La Jolla Elementary is to reduce class sizes for our students by funding classroom and support teachers. To achieve this goal, Friends works closely with our principal Donna Tripi to determine which grade levels have the greatest need. In order to make this happen, approximately $350,000 is needed to fund 2 additional classroom teachers and 4 support teachers.

WHAT WE CAN DO WITH A LITTLE HELP FROM OUR FRIENDS...

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<thead>
<tr>
<th>2018 - 2019 Students per Class</th>
<th>Without Friends</th>
<th>With Friends</th>
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<tbody>
<tr>
<td></td>
<td>22 Classroom Teachers</td>
<td>24 Classroom Teachers</td>
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<tr>
<td>TK/K</td>
<td>23</td>
<td>23</td>
</tr>
<tr>
<td>1st</td>
<td>24 +1st/2nd combo class</td>
<td>22 Support teacher</td>
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<tr>
<td>2nd</td>
<td>25 +1st/2nd combo class</td>
<td>20 Shared support teacher</td>
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<td>3rd</td>
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<td>5th</td>
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DONATE TODAY. A PUBLIC EDUCATION IS FREE. AN ENRICHED EDUCATION IS NOT.

Our suggested donation is $550 per child. 100% participation is our goal.

Questions? Contact Molly Gutierrez at mollymcdowell@yahoo.com.

Donations can be made at www.friendsofljes.org/annual-giving-campaign/.

Donors who have contributed or pledged $1,000 or more by Friday, October 26, 2018 will be invited to an Annual Giving Campaign Cocktail Celebration to be held on Friday, November 2, 2018.
DOUBLE YOUR DONATION WITH CORPORATE MATCHING GIFTS

What is a corporate matching gift? Matching gift programs are when a company will match, usually dollar for dollar, a monetary donation made by an employee to a nonprofit. Don’t underestimate the importance of matching gifts. Last year alone, Friends of La Jolla Elementary received over $20,000 in corporate matching gifts, resulting in combined employee and employer donations of nearly $40,000.

Many companies match donations to charity. Companies who made matching gifts to Friends last year include Bank of America, Union Bank, Wells Fargo Advisors, Allianz Global Investors, AXA Advisors, Charles Schwab, Qualcomm, Dell, Oracle, Intel, ICF Consulting Group, Illumina, Pfizer, Sanofi, Merck, United Health Group, Boston Scientific Corp, and B&B Food Service. So please check with your employer to see if they have a corporate matching program and double your gift!

LA JOLLA ART & WINE FESTIVAL
OCTOBER 6 & 7

The 10th annual La Jolla Art & Wine Festival returns to La Jolla Village on October 6th and 7th. This 2-day juried art show and fundraiser is free and open to the public. The festival features the works of over 150 established artists from San Diego, Los Angeles, Orange County, Baja and beyond. There is something for everyone including a silent auction, roving entertainment, a gourmet marketplace, the family art center, and a wine and beer garden. Proceeds benefit all three public elementary schools in La Jolla and Muirlands Middle School. This festival would not be possible without the help of parent volunteers. Please visit www.FriendsofLJES.org for more information on volunteering your time.
BUSINESS SPONSORSHIP

Thank You to Our 2018-19 Business Sponsors!

Interested in becoming one of our sponsors? Please contact Katy Siddons at katysiddons@gmail.com.